**Purchase Order**

<table>
<thead>
<tr>
<th>Line-Sch</th>
<th>Quantity</th>
<th>UOM Item/Description</th>
<th>Unit Price</th>
<th>Extended Amt</th>
<th>Due Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>1</td>
<td>22,000.00 DLR (201EN) Encore server per quote dated 11/14/07</td>
<td>1.00</td>
<td>22,000.00</td>
<td>03/15/2008</td>
</tr>
<tr>
<td>2</td>
<td>1</td>
<td>47,500.00 DLR (201EN) Encore software per quote dated 11/14/07</td>
<td>1.00</td>
<td>47,500.00</td>
<td>03/15/2008</td>
</tr>
<tr>
<td>3</td>
<td>1</td>
<td>26,500.00 DLR (321) Interface for and Automated Storage and Retrieval System (ASRS) to interface with WebPAC Pro and Encore per quote dated 11/14/07.</td>
<td>1.00</td>
<td>26,500.00</td>
<td>03/15/2008</td>
</tr>
</tbody>
</table>

Order for LATS/Attn: Roman Kochan @ 562-985-7840.

Prices, terms, and conditions in accordance with quote from Marjorie McLaughlin dated 11/14/07.

Order subject to CSU General Provisions for Commodities and Service Acquisitions.

Invoices for payment must be approved by the requesting department.

All invoices must reference purchase order number.

The requirements of this Agreement involve the expertise of only one or two qualified individuals and the opportunity to subcontract is, at best, limited. Therefore, the Agreement is being exempted from Public Contract Code 10115 et seq. The Contractor shall be responsive to direction from the State Legislature (Public Contract Code Section 10115 et seq.). Contractor shall cooperate with the University as it seeks to increase the statewide participation goals of disabled veteran owned business enterprises (DVBEs) in contract awards. Contractor shall cooperate in reporting to the University any arrangement with disabled veteran owned business enterprises. To this end, Contractor may be asked to inform the University of any subcontracting or supplier arrangements with DVBEs.

Order e-mailed to Marjorie McLauglin @ mmclaughlin@iii.com

Contractors are responsible for familiarity with California State University (CSU) General Provisions for Commodity and Service Acquisitions. These provisions are available via the Internet at www.calstate.edu/csp/crt/GP/GP.shtm or by request at the Purchasing Office address listed above. CSULB terms and conditions may be viewed at www.csulb.edu/contractterms.

Delay in Shipment: If you cannot fill this order without delay, notify the University Purchasing Office immediately of the probable delivery date.

Changes: No change or modification in terms, quantities, or specifications may be made without the express authorization in writing from the University Purchasing Office. No other CSU officer or employee may authorize changes.
Purchase Order

Page 2 of 2

Date: 12/19/2007

Revision: 0000024731

Payment Terms: NET30
Freight Terms: Not Applicable
Ship Via: BestMethod

Business Unit: LBCMP
Origin: 513

Ship To: CSULB Main Library
1250 Bellflower Blvd
Long Beach CA 90840-1901

Bill To: 6300 State University Dr Suite 280
Attn: Accounts Payable
Long Beach CA 90815-4680
562/985-4171

Vendor: 0000000092
INNOVATIVE INTERFACES INC
5850 SHELLMOUND WAY
EMERYVILLE CA 94608

<table>
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</table>

Subtotal: 96,000.00
Sales Tax: 7,920.00
Freight: 0.00

Total: 103,920.00

Contractors are responsible for familiarity with California State University (CSU) General Provisions for Commodity and Service Acquisitions. These provisions are available via the Internet at www.calstate.edu/csp/crl/GP/GP.shtml or by request at the Purchasing Office address listed above. CSULB terms and conditions may be viewed at www.csulb.edu/contractterms.

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Unauthorized
Jan, as I mentioned in my phone message, attached are copies of the subject requisition, Sole Brand request, and Section 508 Alternative Access Plan pertaining to the Library’s $96,000 acquisition of an Encore server & software which will provide search access to the entire collection of the Library resources. This acquisition has been approved as a Sole Brand/Sole Source purchase, but the Encore product is not 508 compliant. The Library has submitted their Section 508 Alternate Access Plan for this project which we have reviewed and find reasonable.

We are anxious to preserve the original price quote which expires 12/31/2007, coordinate this acquisition with the Library’s Remodel schedule and get the project underway. Additionally, once we get your approval as the campus’ 508 Compliance Officer, the Library can then proceed with obtaining the products and services needed to support the alternative access. I truly appreciate your looking into this over your vacation and helping us expedite this project.

Encore Module for Library.pdf

Excellence Every Day

Elizabeth Beall, Purchasing Manager
California State University, Long Beach
Purchasing Office BH 346
1250 Bellflower Blvd. MS 0123
Long Beach, CA 90840-0123
Phone: 562-985-8293
Fax: 562-985-5432
Web Page: http://www.csulb.edu/purchasing
Encore – Sole Brand Library Module Procurement
Section 508 Alternative Access Plan

Introduction
The CSU Long Beach University Library is committed to supporting patrons with disabilities and has a long-standing history of providing an accessible facility, services and websites exceeding ADA requirements. Disabled Student Services and other CSU libraries have praised CSU Long Beach’s outstanding efforts in meeting the needs of patrons with disabilities, especially with our locally created websites that have exceeded the standards for compliance.

The vendor written software used by CSU Long Beach, providing the backend library management processes and the front end customer access to library materials, is based on a web platform from more than 10 years ago when ADA compliance was based on individual accommodation and not universal access and design. Our commitment to providing universal access and outstanding information services has not wavered.

Encore, a new entrance to the Library online catalog, provides one search box access to the entire collection of Library resources. The Encore module simplifies finding library resources and removes the need to know what type of material (book, dvd, full text article, etc) is wanted and exposes the searcher to other related information providing a 360 degree view of information through the modernized and innovative search technology. The adoption of Encore can provide the rich information experience demanded by today’s scholars and meet ATI requirements.

Prior to submitting the requisition for purchase of Encore, the University Library evaluated the product for ADA compliance, technical requirements and impact on patrons. The evaluation and analysis indicated that the product had many benefits for the customers, was manageable technically, lacked ADA compliance but an alternative method could be implemented.

University Library Alternative Access Plan
In order to meet the web access ADA/ATI requirements, the University Library will contract with a company, Usablenet Inc (http://www.usablenet.com/about_us.html). Usablenet specializes in support for web based technologies and creates on the fly, realtime 508 compliant web pages supporting the use of screen readers and other device. The product is called Usablenet Assistive:

Usablenet Assistive Product Description

Usablenet Assistive creates a dynamically generated, text-only, and accessible (compliant with standards such as ADA, Section 508, W3C, etc) view of a company’s entire web site and services. UA is not a ‘second’ site, but instead creates a dynamic accessible view of the main site that always reflects the most up-to-date content and services. As the main site changes constantly (in the way of enterprise web sites), each and every change is dynamically reflected in the accessible view created by the UA platform.

Usablenet Assistive can be implemented in (6) weeks and requires no client technical or web development resources. No re-coding. UA is a fully managed service that requires no infrastructure, maintenance, updating, or administration.

Usablenet Assistive complements ongoing, long term efforts at making each line of code accessible by dynamically creating an accessible view of all web content. UA importantly does not simply create a text
view of an existing web site, but actively improves the accessibility of the site (example: making JavaScript pages accessible for users of assistive technologies that don’t support JavaScript, etc).

Access to the ADA compliant version of the Encore module is via a separate link on the Library website. The 508 guidelines do not allow the creation of static, text based, linearized websites that are maintained as separate from the production website. The Usablenet process builds pages dynamically allowing the same information displayed in non ADA compliant format to be accessed by screen readers. This means that anytime new information or changes to the non ADA compliant application are made, they are also immediately accessible to those using screen readers.

The initial cost for the service is $12,000 with an annual renewal of $6000.

Support for Usablenet Assistive in Higher Education
In today’s software and web based application marketplace, the principles of universal design, especially in some of the niche markets, are not widely adopted. This is especially true in the Library software market space where the numbers of products are limited.

The California Community College District, a leader in advocacy and support for ADA compliant software and web products, endorses the use of Usablenet Assistive. This product should not be used to replace the ongoing need and requirements for universal design. It can, however, be a bridge to commercial products where development efforts on the part of smaller companies and markets have not caught up to the ADA requirements.

The California Community Colleges currently provide access to the product (formerly called Text Transcoder and now Usablenet Assistive) to support the adoption of non-compliant web applications within their system. They provide the following information to colleges in the district:

From the URL: http://www.hctu.fhda.edu/divisions/webaccess/transcoder/transcodermain.htm

Usablenet Assistive (Transcoder) Overview from the California Community Colleges:
The Text Transcoder provides users with a text-based version of the original web page that is created dynamically from the current web page. Formatting, visual layouts, images, and JavaScripting are removed during this "transcoding" process resulting in a page that provides a text-based view of the web page information.

This is a free service for all colleges within the California Community College system.
California Community Colleges also have the option of customizing the "look" of their Transcoded Web page by including "annotations" for their specific college. Annotations can provide a major benefit to the overall functionality and usability of a transcoded Web page - more information about annotations is provided below.

Communications Process
The University Library will provide a link from both the non compliant website and the remediated on the fly website to allow patrons – faculty, staff, students and members of the community – to contact Library Administration. The link accesses a web based, ADA compliant email form to submit comments and concerns to Library Administration via email. The form is submitted by the patron and is automatically delivered to lib-administration@csulb.edu. The members of this group include the Dean of the Library and the management team. Submissions are responded to by the appropriate person within
24 hours, excluding weekends and holidays. This same form can be used by concerned individuals to file a complaint or provide feedback mechanism to evaluate the effectiveness of the remediation process.

You can view the current form at:
http://www.csulb.edu/library/Common/SubmittedForms/SuggestionEmail.html

This form can be customized to more explicitly provide information regarding ADA compliance issues.
MEMORANDUM

November 14, 2007

To: Charles Hughes, Director of Procurement
   Purchasing

From: Rosario Yeung-Lindquist, ASM
   Library and Academic Technology Services

Subject: Background Information on Innovative Req. 513-806

The Encore Module allows students to do google-search of the Library catalog. It’s an improvement to the current searching method and would enhance and facilitate how students do searches.

The Interface product is necessary in order to interface with the soon to be completed multi-level Automatic Storage and Retrieval System (ASRS) being constructed adjoining to the Library to store books. This will help students to retrieve books from the ASRS.

Both of the Encore and the Interface products need to be purchased from Innovative Interfaces since the whole Library cataloging system being utilized currently is the Innovative system equipment and maintained by them. These are the only products available for cataloging searches.

Thank you for your consideration.
CSU LONG BEACH SOLE SOURCE / BRAND APPROVAL

REQUISITION NUMBER: 513-806  DATE: 11/14/07

Please fill in the following information. See reverse side for instructions and definitions. (Attach a separate page if room is not sufficient.)

This is a request for (please check one): X SOLE SOURCE

1. What are the unique performance features of the product or brand requested that are not available in any other product or brand? (For services: What are the unique qualifications this vendor possesses?) Identify specific, measurable factors/qualifications.

   The Encore module is for google-like searches of the Library catalog.
   The Interface product is for the new Automatic Storage and Retrieval System (ASRS), being constructed adjoining to the Library building, to interface with the on-line catalog and Encore.
   Innovative Interfaces, Inc. (III) is the only vendor that services the Innovative System Equipment that is already in the State’s possession. Innovative Systems equipment is a proprietary product.

2. Why are the unique features/qualifications required?

   This vendor is providing maintenance for existing equipment in the Library and these new items would be an integrated part of the main system. No other vendor can provide this service that is compatible with the equipment that is already in the State’s possession.

   Proprietary.

3. What other brands/services were evaluated, rejected and why? Provide brand name, model, vendor name and contact, date contacted and prices quoted. A minimum of three suppliers must be surveyed and the results noted below.

   None available that is compatible with the equipment previously purchased from Innovative Interfaces.

   To match or "interchange" is not normally an acceptable justification for sole brand. If you determine this is a factor which should be considered, the quantity, manufacturer, brand, model, State property ID number of the existing equipment, and necessity for "interfacing" must be provided below.

CERTIFICATION: I am aware of the State requirements for competitive bidding and the established criteria for justification for sole source/sole brand purchasing. As an approved department representative, I have gathered the required technical information and have made a concerted effort to review comparable/equivalent equipment. This effort is documented in this justification. I hereby certify as to the validity of the information and feel confident that this justification for sole source/sole brand procurement meets the States criteria and withstand an audit by the State Auditor General, or a vendor protest.

The following procedures have been followed to justify this purchase:

1. Unique performance factors have been specified
2. Statement as to why they were required
3. Other products have been evaluated, and reasons for rejection stated

Please complete #1 and #2 below and forward to Purchasing with your requisition.

1. REQUESTOR: Roman Kochan DEPARTMENT: LATS

2. Signature (Division Executive or Designee)

3. Director of Purchasing

4. Associate Vice President, Financial Management

5. Vice President, Division of Administration and Finance

C:\Documents and Settings\mfemand\My Documents\Home-Base\State-cmsg\Purchasing\Sole Source - III-Encore Server and Interfac.doc
Liz, I did not get a response from Wayne when I tried to reach him a couple days ago, but I did hear back from Jill Horn. She and I spoke at length this morning. I was told that Doug Robinson issued the waiver, and based upon the specifics that Jill has provided to me, I agree. I would suggest that the procedure build in a realistic timeframe for review, although I understand that an urgency was presented.

Also, fortunately, we all can look forward to having technology experts on campus (including the new AVP for academic technology) who will be valuable resources.
Hi Doug,

Just a heads-up that Liz Beall contacted me this afternoon about a purchase she is processing for the Library that involves a $26,000 Goggle interface. Evidently, the requisition has been in process since early November. Roman is anxious that a purchase order be issued prior to the holiday closure.

Jan Reyes is on vacation until early January, and we do not have a back-up 508 reviewer in place who can look the order as it relates to ATI. After a conversation with Liz, we decided that she should first talk to Charlie Hughes about this. Then, if necessary, Liz will inquire about the matter at tomorrow's ATI meeting. All the principals (except Jan) will be there. The hope is that there can be a decision so that Purchasing may proceed with issuing a PO.

Thanks!

Paula

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Paula Gleason, Director of Admin. Services
Senior Editor, In Touch with Student Services Newsletter
Division of Student Services
California State University, Long Beach
1250 Bellflower Blvd., BH-377
Long Beach, CA 90840